



THE BEST WAY:  
COMBINING ALL WAYS.





## WE DO LOGISTICS: **FIT FOR THE FUTURE.**

We move 2.6 billion tonne-kilometres of transport every year – environmentally friendly by train and ship.

Inland waterway vessels and railways emit only around a quarter of the CO<sub>2</sub> per tonne transported compared to lorries.

The background image shows a port terminal with a long train of freight cars on the left, a large gantry crane in the center, and a barge docked at a pier on the right. The scene is set under a clear sky with some trees in the distance.

## OUR TRANSPORT OFFER: **CLEVERLY COMBINED.**

Our strength lies in the mix: RheinCargo offers trimodal connections between water, rail and road, thus creating complete logistics solutions.

# Agenda



## **WE ARE COMMITTED TO YOUR SUCCESS!**

### ← **GÖTZ JESBERG**

Managing Director, Cologne branch

*"RheinCargo to me symbolises customised logistics services from the region to the rest of the world."*

### → **PETER EHLER**

Managing Director, Neuss branch

*"Logistics by rail and Rhine is a fundamental prerequisite for a prosperous economy and society in our region."*

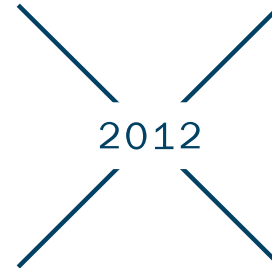


# RHEINCARGO

MODERN SERVICE PROVIDER WITH A LONG-STANDING TRADITION



HÄFEN UND GÜTER-  
VERKEHR KÖLN AG



NEUSS-DÜSSELDORFER  
HÄFEN GMBH & CO. KG



**STRONG PARTNER  
NETWORK**

RheinCargo GmbH & Co. KG was founded in 2012 as a joint venture between two companies: “Häfen und Güterverkehr Köln AG” (HGK) and “Neuss Düsseldorf Hafen GmbH & Co. KG” (NDH). Each company has a 50 per cent holding in RheinCargo.



# PERFORMANCE FIGURES

YOU CAN COUNT ON THESE

**720**

HECTARES  
PORT AREA

**48**

OF OUR OWN  
CRANE SYSTEMS

**102**

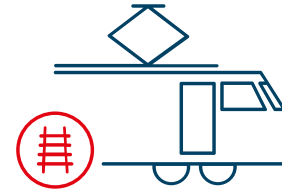
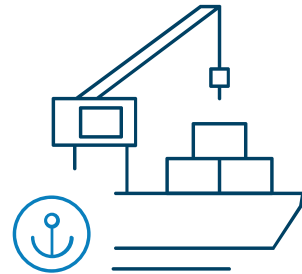
OF OUR OWN  
LOCOMOTIVES

**2.6**

BILLION NTKM  
TRANSPORT CAPACITY

**1,1**

MILLION TEU  
INTERMODAL TRAFFIC



**18,6**

MILLION TONNES  
GOODS TRANSPORTED

**18**

MILLION TONNES  
PORT TRAFFIC

**12.9**

MILLION TONNES  
WATER-SIDE

**765**

EMPLOYEES  
IN TOTAL

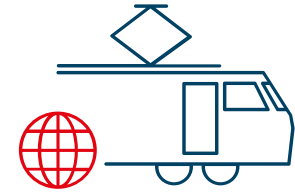
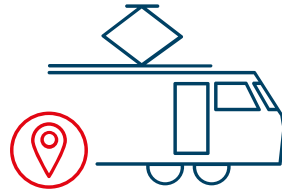
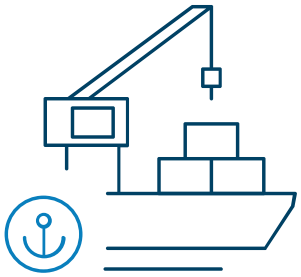
**34**

TRAINEES



# YOUR CONTACT POINT

## THE PROFIT CENTRE MANAGERS



**LUKAS KLIPPEL**  
PROFIT CENTRE MANAGER  
**PORTS**



**CAROLINE CALMUND**  
PROFIT CENTRE MANAGER  
**REGIONAL TRANSPORT**



**TIMO REUTER**  
PROFIT CENTRE MANAGER  
**PLANT TRANSPORT**

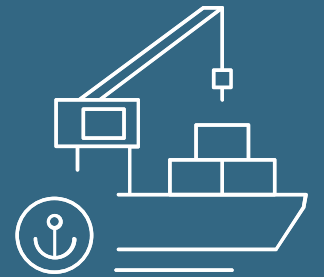


**CHRISTIAN WELSING**  
PROFIT CENTRE MANAGER  
**LONG-DISTANCE TRANSPORT**





PROFIT CENTRE  
**PORTS**



# PORTS

## BRIEF PROFILE OF PROFIT CENTRE

### TEAM

- Around 140 employees covering sales, operations and technology
- Active at seven port locations
- Six locations with our own operations (Neuss, Düsseldorf and Cologne)

### INDUSTRIES/CUSTOMERS

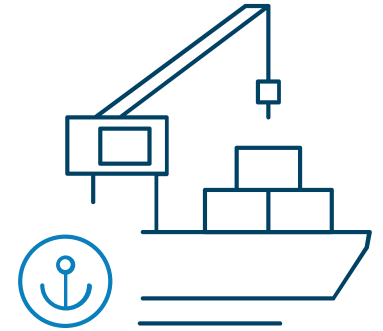
- Broad spectrum of customers and industries

### STRUCTURE

- Cross-location management by a small, dynamic team at the Neuss, Düsseldorf and Cologne branches

**720**  
HECTARES  
PORT AREA

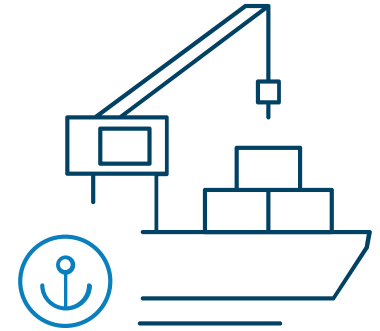
**48**  
OF OUR OWN  
CRANE SYSTEMS



**PORTS**

# THE RANGE FOR OUR CUSTOMERS

- Handling and storage services
- In combined transport and in the container sector
- Liquid goods, dry bulk goods
- “Traditional” port handling
- Organization of transport chains
- Technical services in the area of crane and handling systems



**PORTS**

**1,1**  
MILLION TEU  
INTERMODAL TRAFFIC

**18.6**  
MILLION TONNES  
PORT HANDLING

**12.9**  
MILLION TONNES  
WATERSIDE

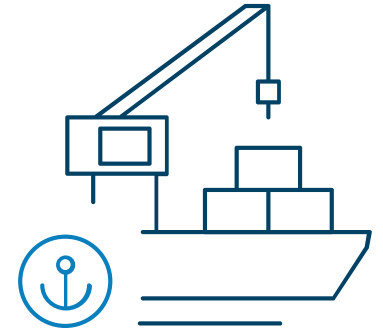
# THE ADDED VALUE FOR OUR CUSTOMERS

## TODAY:

- Standardisation of our service processes across location boundaries
- Improving service quality and greater transparency
- Customised solutions by bundling expertise tailored to customer needs
- Joint management of future transformation processes

## ... AND IN THE FUTURE:

- Securing and expanding the service portfolio at our established locations as a reliable partner for industry and trade
- Development and expansion of the range of services, especially surrounding technical service



## PORTS

# **YOUR CONTACT POINT IN THE PORT PROFIT CENTRE**



**LUKAS KLIPPEL**

**PROFIT CENTRE MANAGER  
PORTS**

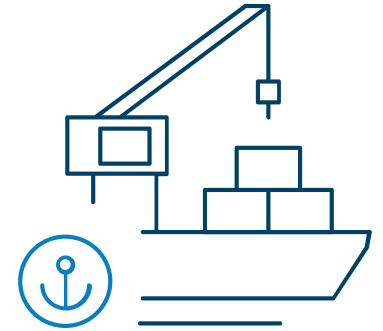
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**MARCEL BECK**

**SALES MANAGER  
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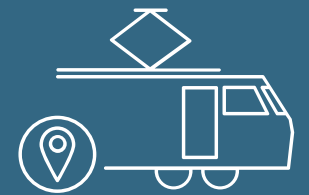


**PORTS**





PROFIT CENTRE  
**REGIONAL TRANSPORT**



# REGIONAL TRANSPORT

## BRIEF PROFILE OF PROFIT CENTRE

### TEAM

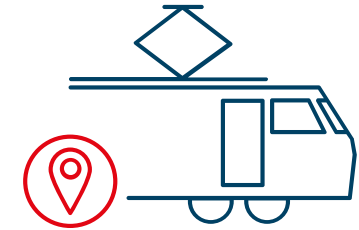
- Around 260 employees covering operations, planning and distribution
- Engine driver, shunting attendant, wagon master

### INDUSTRIES/CUSTOMERS

- Wide range of customers and transport goods from a range of production areas

### STRUCTURE

- Management across locations by one team



**REGIONAL  
TRANSPORT**

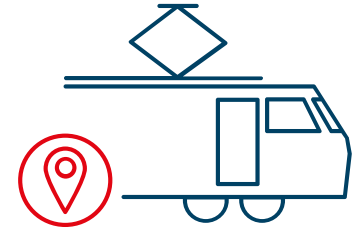
**32**  
OF OUR OWN  
LOCOMOTIVES

**500**  
OF OUR OWN  
FREIGHT WAGONS

# THE RANGE

## FOR OUR CUSTOMERS

- Professional railway logistics in and around the ports of Cologne, Neuss and Düsseldorf
- Block train transport
- Wagon group and single wagon transport
- Special services in the shunting area
- Services customised to the needs of local industry



**REGIONAL  
TRANSPORT**

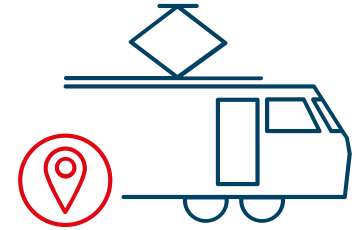
# THE ADDED VALUE FOR OUR CUSTOMERS

## TODAY:

- Reliable performance through flexible use of resources
- Expert service provision backed by many years of experience

## ... AND IN THE FUTURE:

- Improving efficiency of service provision
- Expansion of transparency and communication
- Closer cooperation with the customer



**REGIONAL  
TRANSPORT**

# YOUR CONTACT POINT IN THE REGIONAL TRANSPORT PROFIT CENTRE



**CAROLINE CALMUND**

**PROFIT CENTRE MANAGER  
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**JULIA WEBER**

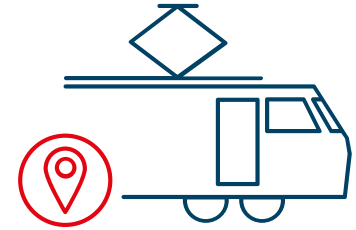
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**REGIONAL  
TRANSPORT**



PROFIT CENTRE  
**PLANT TRANSPORT**



# PLANT TRANSPORT

## BRIEF PROFILE OF PROFIT CENTRE

### TEAM

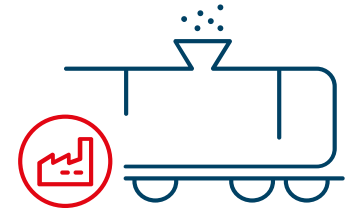
- 115 employees at seven locations
- 24/7 shift work 365 days a year if required

### INDUSTRIES/CUSTOMERS

- Primarily chemicals and mineral oil

### STRUCTURE

- A Head of Operations who manages the operational framework conditions of the locations
- A Head of Sales and Controlling for the professional acquisition of new locations and the optimal management of current contracts
- A Head of operational Coordination of First- and Last-Mile Business
- Project manager for operational development for the sustainable optimization and management of processes at the locations



**PLANT  
TRANSPORT**

# THE RANGE FOR OUR CUSTOMERS

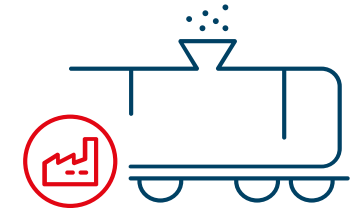
- Customised shunting services in the siding area
- Individual services within a company division, e.g. loading and monitoring activities during loading and unloading processes, monitoring of the railway infrastructure, provision of a railway operations manager (BOA)
- Transferservice to workshops and Assistance in the event of an accident

## REFERENCES:

**COAL & COKE  
IN BOTTROP**  
BETWEEN SHIP AND  
BLAST FURNACE

**EBL  
IN BAVARIA**  
MAINTENANCE OF A  
RAILWAY SIDING

**MINERAL OIL  
IN FLÖRSHEIM &  
LUDWIGSHAFEN**  
SHUNTING & FILLING



**PLANT  
TRANSPORT**

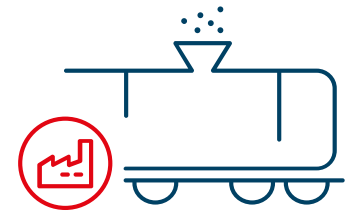
# THE ADDED VALUE FOR OUR CUSTOMERS

## TODAY:

- Highest safety standards and reliability
- Shunting services in critical production processes
- Close dialogue with our customers to fine-tune our service and adapt it to current circumstances
- Services that go far beyond the standard

## ... AND IN THE FUTURE:

- Expanding our shunting services in other sectors
- Adapting our existing shunting services to the challenges of the future
- Striving for long-term working relationships with our customers



**PLANT  
TRANSPORT**

# YOUR CONTACT POINT IN THE PLANT TRANSPORT PROFIT CENTRE



**TIMO REUTER**

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**THOMAS NEBICH**

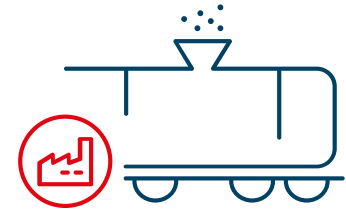
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**PROJECT MANAGER /  
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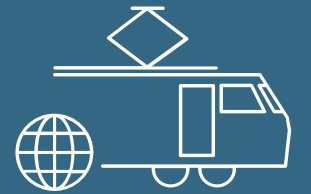


**PLANT  
TRANSPORT**





PROFIT CENTRE  
**LONG-DISTANCE  
TRANSPORT**



# LONG-DISTANCE TRANSPORT

## BRIEF PROFILE OF PROFIT CENTRE

### TEAM

- 30 employees in planning plus three in sales
- 135 employees in the operations, including 108 engine drivers

### INDUSTRIES/CUSTOMERS

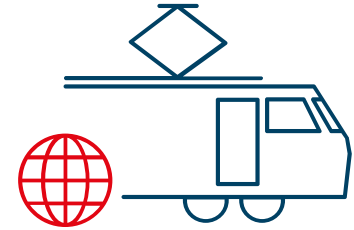
- Transport of hazardous goods (oil and chemicals)
- Combined transport
- Special transports

### STRUCTURE

- Organised into sales, planning and operations
- Cross-location management from Cologne-Niehl

**52**  
**LOCOMOTIVES**  
IN USE

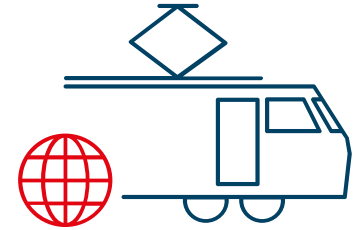
**200**  
**FREIGHT WAGONS**  
IN USE



**LONG-DISTANCE  
TRANSPORT**

# THE RANGE FOR OUR CUSTOMERS

- Rail transport under our own license in Germany, Austria and the Netherlands as well as in Switzerland via our sister company RheinlandCargo Schweiz
- Modern fleet, customised to our customers' needs
- Specialist in hazardous goods
- Waste certificate
- CO<sub>2</sub>-neutral transports, 100% green electricity



**LONG-DISTANCE  
TRANSPORT**

## TRANSPORT MIX:

**82%**  
MINERAL OIL

**13%**  
INTERMODAL

**5%**  
EXTRACTIVE  
INDUSTRY

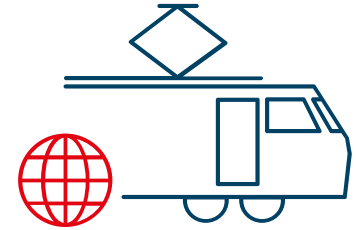
# THE ADDED VALUE FOR OUR CUSTOMERS

## TODAY:

- Great flexibility and short response times
- High planning reliability and punctuality
- Full-service provider – driven by philosophy that the customer is at the heart of any activity

## ... AND IN THE FUTURE:

- Further development of RheinCargo as a logistics service provider for all sectors
- Customised services



**LONG-DISTANCE  
TRANSPORT**

# YOUR CONTACT POINT IN THE LONG-DISTANCE TRANSPORT PROFIT CENTRE



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TRANSPORT**

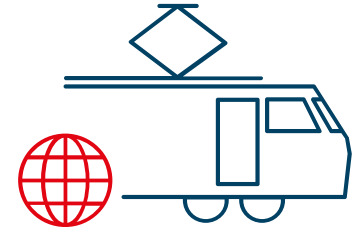
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**LONG-DISTANCE  
TRANSPORT**





24 HOURS A DAY, 7 DAYS A WEEK:  
**CLEVERLY COMBINED.**

# ACTIVELY PROTECTING THE ENVIRONMENT

## YOU CAN RELY ON THIS

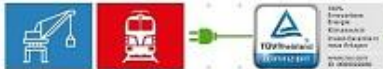


RheinCargo reduces energy consumption and emissions by consistently combining water, rail and road transport.

 Der grüne Draht der **RheinCargo**.

Wir setzen auf 100% Ökostrom. Im Hafen und auf der Schiene.


[WWW.RHEINCARGO.COM](http://WWW.RHEINCARGO.COM)



### DIE GLOBALEN ZIELE

Für Nachhaltige Entwicklung



 Co-financed by the Connecting Europe Facility of the European Union



# RH<sub>2</sub>INE

Rhine Hydrogen Integration  
Network of Excellence



Ministerie van Infrastructuur en Waterstaat



RheinEnergie





# RHEINCARGO GMBH & CO. KG

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